## Future Trends in Premium Water

Steve Rowe, Dry Residue\* Consulting

#dryresidue

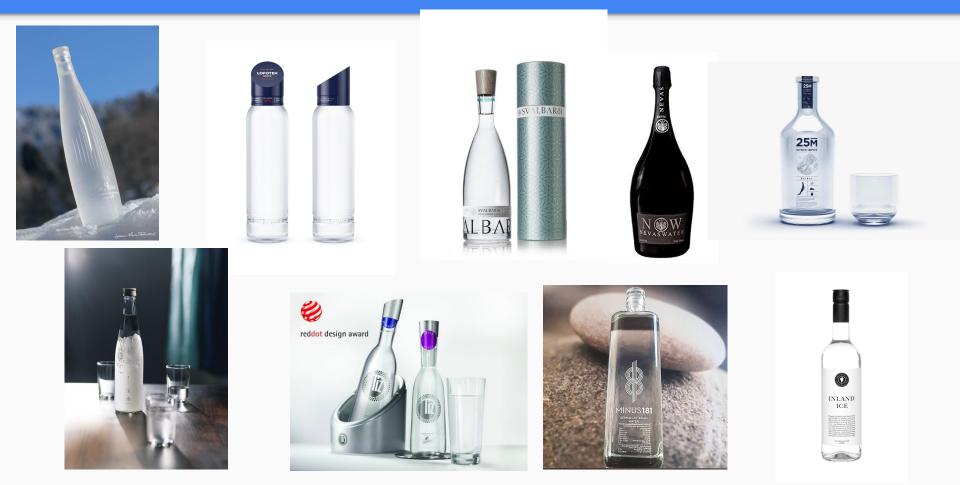
### Nine trends to look out for...

- Specialist distribution grows.
- The rise of super premium.
- The return of retro.
- Fine Water dispensers?
- The search for new packaging continues.
- New water pairings.
- More sustainability, quality and social responsibility.
- The importance of cool.
- Rain and fog.

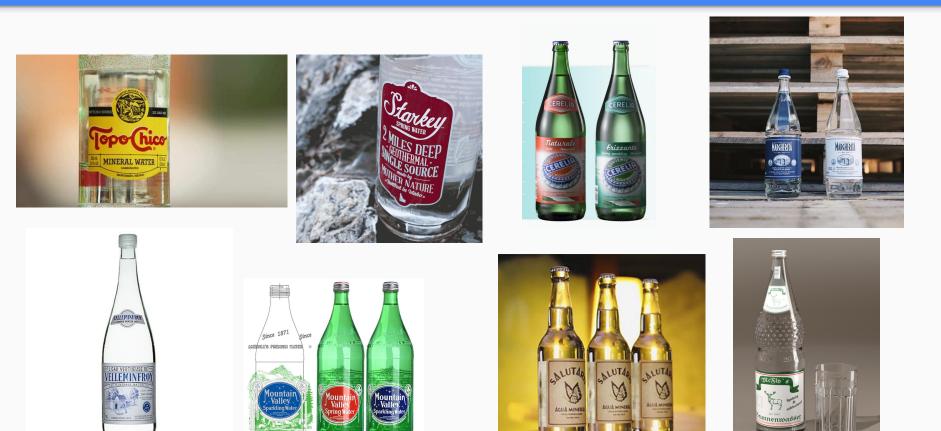
#### Specialist distribution continues to grow



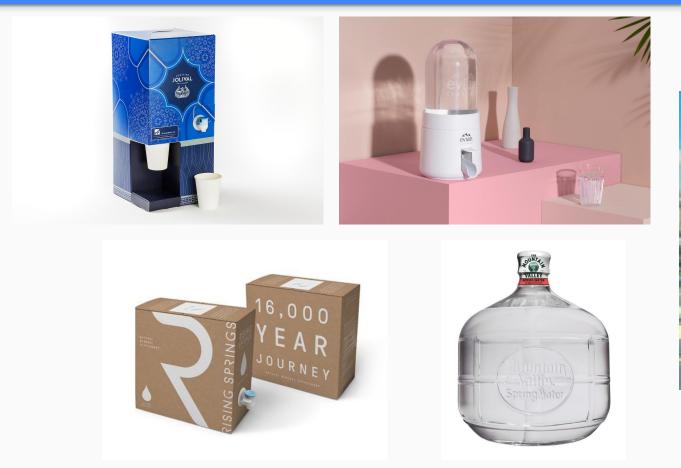
#### The rise of super premium



#### The return of retro

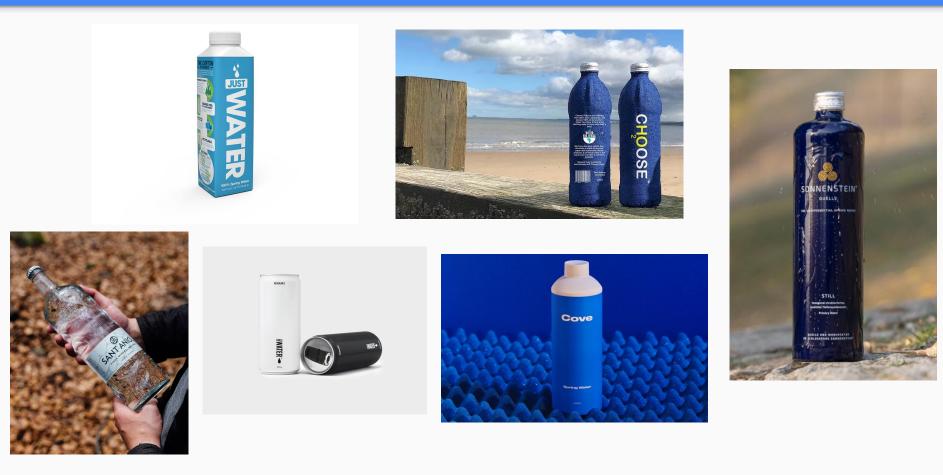


#### Fine Water dispensers?





#### The search for new packaging continues



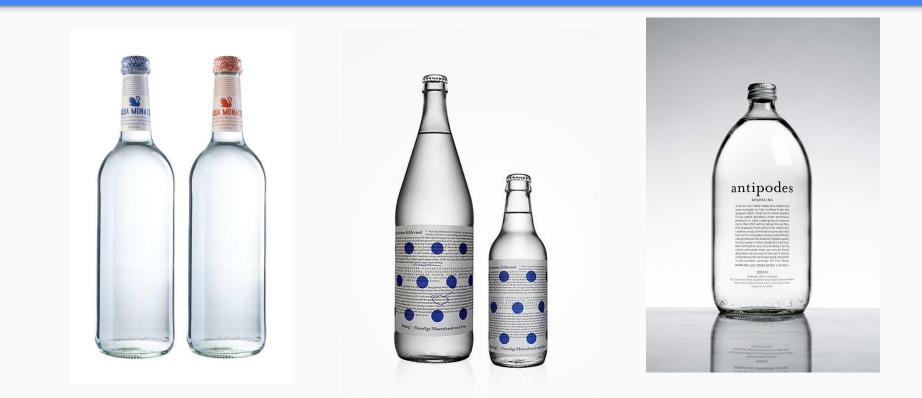
#### New water pairings



#### Sustainability, quality and social responsibility



#### The importance of cool



#### Rain and fog



Breeze



CAPE GRIN

CAPE GRIM







# +8.1%

"Global Sales of premium water is showing +8.1% annual value growth, illustrating how consumers are seeking added value in their purchases and turning to premium brands" - Zenith Global

## Perlenflasche

Wins German Design Award Gold 2019



## "Less is more".

# The end of designer water?

### Thanks!

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